

Design Company Example
Design Company Statement

Compare And Spread

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Business Development Group, LLC
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SIC 8711 - Engineering Services

SIC 87 - ENGINEERING, ACCOUNTING, RESEARCH, MANAGEMENT, AND RELATED SERVICES

↳ **SIC 871 - ENGINEERING, ARCHITECTURAL, AND SURVEYING**

↳ **SIC 8711 - ENGINEERING SERVICES**

Establishments primarily engaged in providing professional engineering services. Establishments primarily providing and supervising their own engineering staff on temporary contract to other firms are included in this industry. Establishments providing engineering personnel, but not general supervision, are classified in Industry 7363. Establishments primarily engaged in providing architectural engineering services are classified in Industry 8712, and those providing photogrammetric engineering services are classified in Industry 8713.

THIS INDUSTRY IS COMPRISED OF:

Designing ship, boat, and machine

Engineering services: industrial, civil, electrical, mechanical,

Machine tool designers

Marine engineering services

Petroleum engineering services

Industry Profile SIC 8711 - Engineering Services

PLACEMENT IN SIC CODE SYSTEM

87 Engineering, Accounting, Research, Management, And Related Services

871 Engineering, Architectural, And Surveying

8711 Engineering Services

RELATED NAICS CODES

54133 Engineering Services

TYPICAL LINES OF BUSINESS WITHIN THIS INDUSTRY SEGMENT

Designing ship, boat, and machine

Engineering services: industrial, civil, electrical, mechanical,

Machine tool designers

Marine engineering services

Petroleum engineering services

INDUSTRY DESCRIPTION

Establishments primarily engaged in providing professional engineering services. Establishments primarily providing and supervising their own engineering staff on temporary contract to other firms are included in this industry. Establishments providing engineering personnel, but not general supervision, are classified in Industry 7363. Establishments primarily engaged in providing architectural engineering services are classified in Industry 8712, and those providing photogrammetric engineering services are classified in Industry 8713.

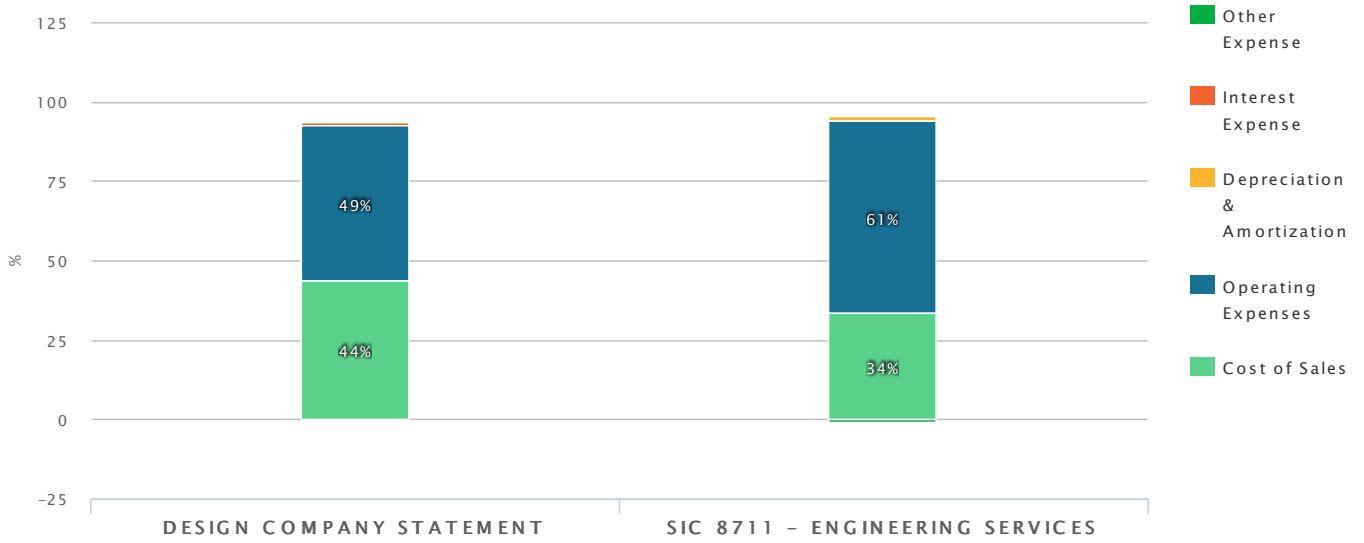
Industry Profile SIC 8711 - Engineering Services

COMPANY INCOME STATEMENT [% OF NET SALES]

INCOME STATEMENT	DESIGN COMPANY STATEMENT	SIC 8711 - ENGINEERING SERVICES
Net Sales	100.0 %	100.0 %
Cost of Sales	43.6 %	33.6 %
Material Cost	0.0 %	12.0 %
Labor Cost	0.0 %	7.7 %
Overhead	43.6 %	14.0 %
Gross Profit	56.4 %	66.4 %
Operating Expenses	48.9 %	60.6 %
Salaries / Wages	0.0 %	16.5 %
Rent	0.0 %	1.7 %
Bad Debt	0.0 %	0.4 %
Advertising / Marketing	0.0 %	0.8 %
Other Operating Expenses	48.9 %	41.2 %
EBITDA	7.5 %	5.8 %
Depreciation & Amortization	0.0 %	1.3 %
EBIT	7.5 %	4.6 %
Interest Expense	1.1 %	0.5 %
Other Expense	-0.1 %	-0.8 %
EBT	6.4 %	4.9 %
Income Taxes	2.6 %	2.3 %
Net Income	3.9 %	2.6 %

COMPANY INCOME STATEMENT [% OF TOTAL ASSETS]

Income Statement Items as % of Net Sales by Company Size Segment [%]

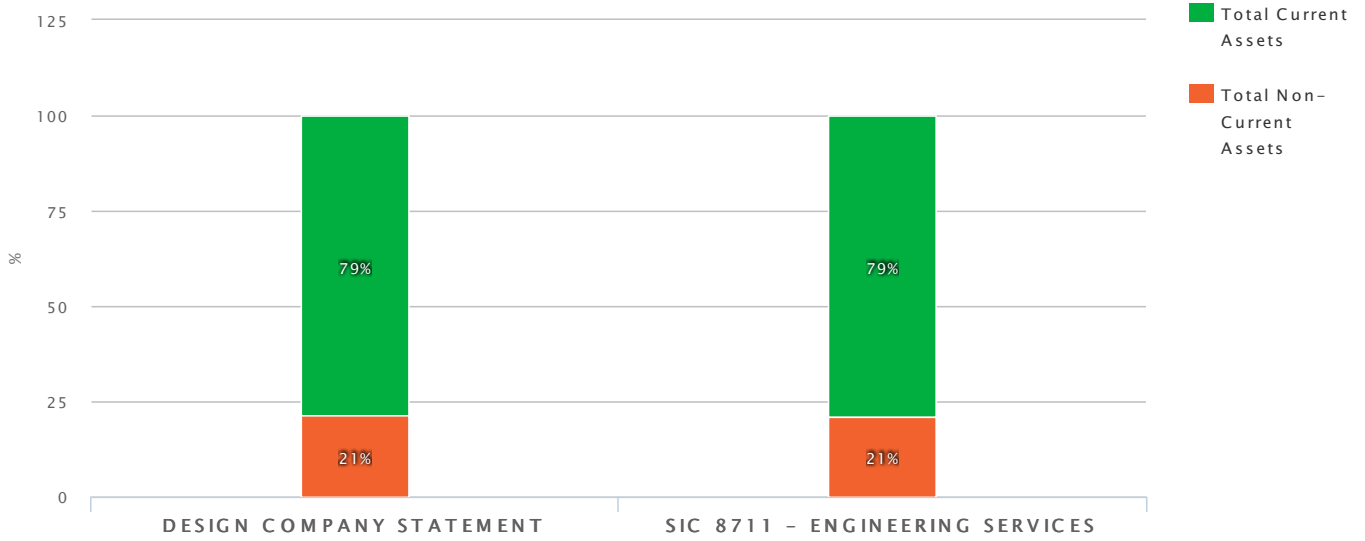


COMPANY BALANCE SHEET [% OF TOTAL ASSETS]

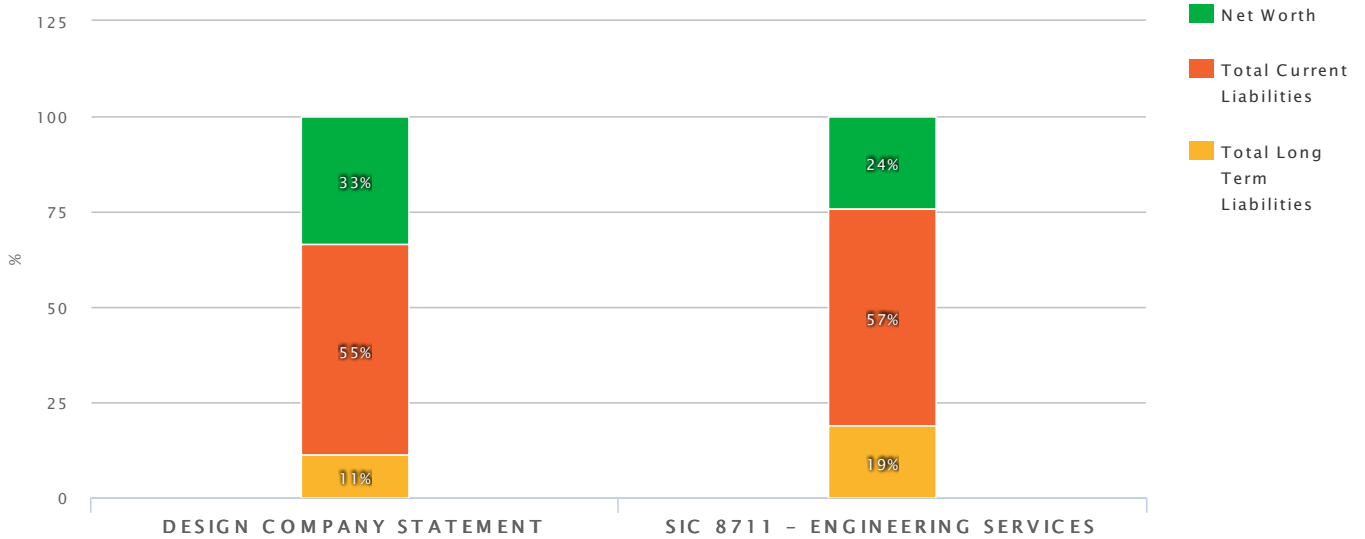
BALANCE SHEET	DESIGN COMPANY STATEMENT	SIC 8711 - ENGINEERING SERVICES
Total Assets	100.0 %	100.0 %
Total Current Assets	78.5 %	79.2 %
Cash	0.6 %	6.8 %
Accounts Receivable	74.3 %	55.9 %
Inventory	0.0 %	0.0 %
Prepaid Expenses	0.0 %	6.3 %
Other Current Assets	3.6 %	10.3 %
Total Non-Current Assets	21.5 %	20.8 %
Fixed Assets	15.8 %	7.7 %
Intangible Assets	0.0 %	0.1 %
Long-Term Investments	0.0 %	0.2 %
Other Non-Current Assets	5.7 %	12.8 %
Liabilities & Net Worth	100.0 %	100.0 %
Total Liabilities	66.6 %	75.8 %
Total Current Liabilities	55.2 %	56.9 %
Accounts Payable	6.8 %	6.0 %
ST Notes Payable	18.1 %	0.0 %
Bank Loan Payable	0.0 %	1.3 %
Current Maturities of LT Debt	3.1 %	0.0 %
Other Current Liabilities	27.1 %	49.6 %
Total Long Term Liabilities	11.4 %	18.8 %
LT Notes Payable	11.4 %	10.2 %
Other Non-Current Liabilities	0.0 %	8.6 %
Net Worth	33.4 %	24.2 %

COMPANY BALANCE SHEET [% OF TOTAL ASSETS]

Assets as % of Total Assets by Company Size Segment [%]



Liabilities & Net Worth as % of Total Assets by Company Size Segment [%]

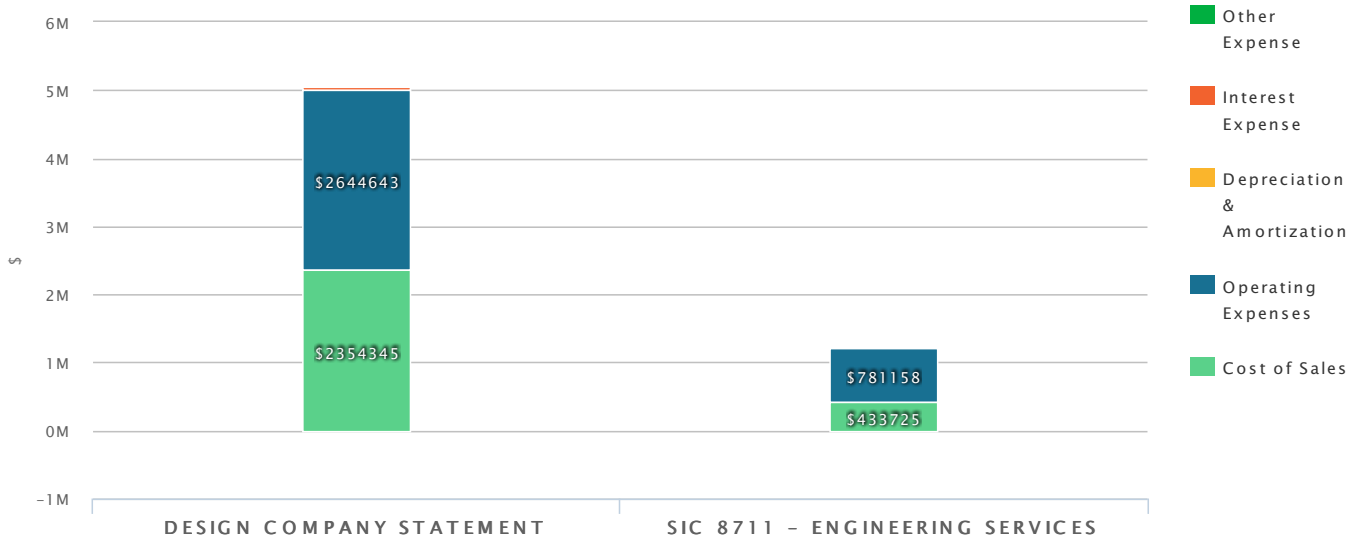


COMPANY INCOME STATEMENT [USD]

INCOME STATEMENT	DESIGN COMPANY STATEMENT	SIC 8711 - ENGINEERING SERVICES
Net Sales	\$5,403,625	\$1,290,044
Cost of Sales	\$2,354,345	\$433,725
Material Cost	\$0	\$154,448
Labor Cost	\$0	\$98,868
Overhead	\$2,354,345	\$180,410
Gross Profit	\$3,049,280	\$856,318
Operating Expenses	\$2,644,643	\$781,158
Salaries / Wages	\$0	\$212,522
Rent	\$0	\$21,754
Bad Debt	\$0	\$5,122
Advertising / Marketing	\$0	\$10,631
Other Operating Expenses	\$2,644,643	\$531,129
EBITDA	\$404,637	\$75,160
Depreciation & Amortization	\$0	\$16,146
EBIT	\$404,637	\$59,015
Interest Expense	\$60,047	\$6,317
Other Expense	(\$3,647)	(\$10,613)
EBT	\$348,237	\$63,311
Income Taxes	\$138,856	\$29,409
Net Income	\$209,381	\$33,902

COMPANY INCOME STATEMENT[USD]

Net Sales by Company Size Segment ['000\$]

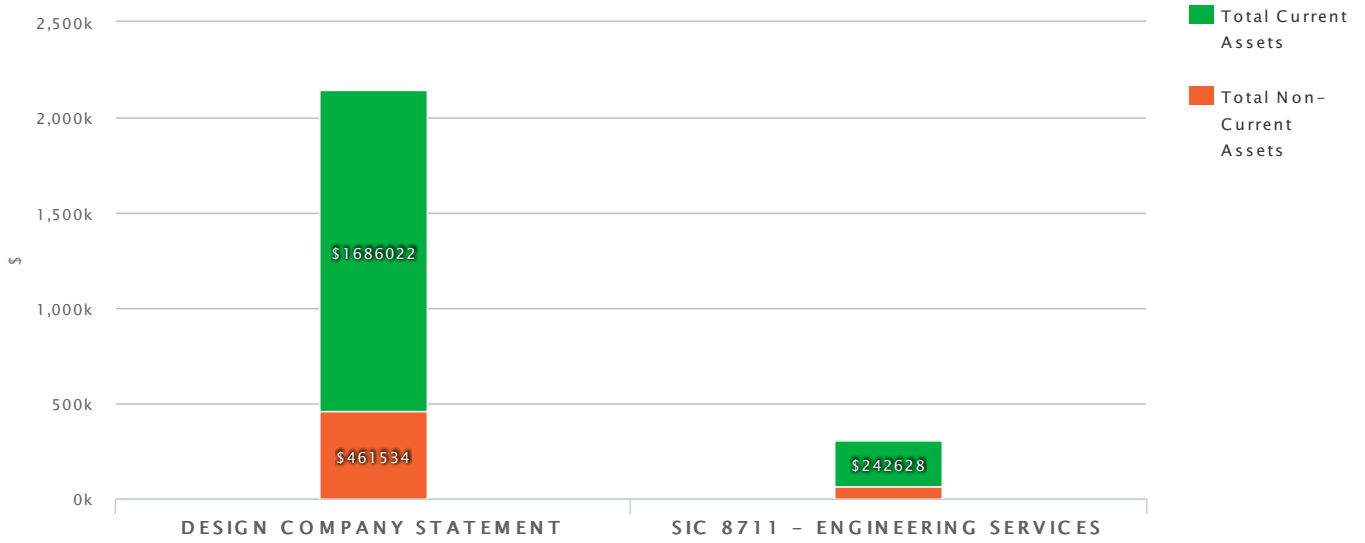


COMPANY BALANCE SHEET [USD]

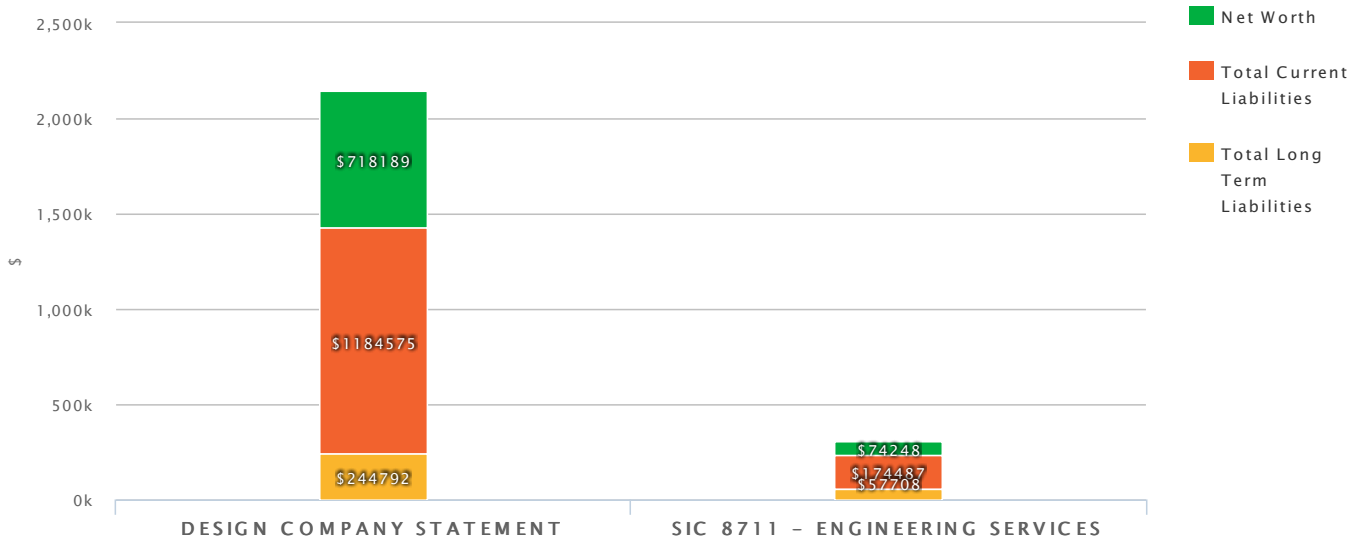
BALANCE SHEET	DESIGN COMPANY STATEMENT	SIC 8711 - ENGINEERING SERVICES
Total Assets	\$2,147,556	\$306,443
Total Current Assets	\$1,686,022	\$242,628
Cash	\$12,295	\$20,803
Accounts Receivable	\$1,596,436	\$171,170
Inventory	\$0	\$0
Prepaid Expenses	\$0	\$19,169
Other Current Assets	\$77,291	\$31,486
Total Non-Current Assets	\$461,534	\$63,815
Fixed Assets	\$338,749	\$23,577
Intangible Assets	\$0	\$336
Long-Term Investments	\$0	\$758
Other Non-Current Assets	\$122,785	\$39,144
Liabilities & Net Worth	\$2,147,556	\$306,443
Total Liabilities	\$1,429,367	\$232,195
Total Current Liabilities	\$1,184,575	\$174,487
Accounts Payable	\$146,028	\$18,499
ST Notes Payable	\$389,500	\$0
Bank Loan Payable	\$0	\$4,060
Current Maturities of LT Debt	\$66,330	\$0
Other Current Liabilities	\$582,717	\$151,928
Total Long Term Liabilities	\$244,792	\$57,708
LT Notes Payable	\$244,792	\$31,371
Other Non-Current Liabilities	\$0	\$26,336
Net Worth	\$718,189	\$74,248

COMPANY BALANCE SHEET [USD]

Assets by Company Size Segment ['000\$]



Liabilities & Net Worth by Company Size Segment ['000\$]

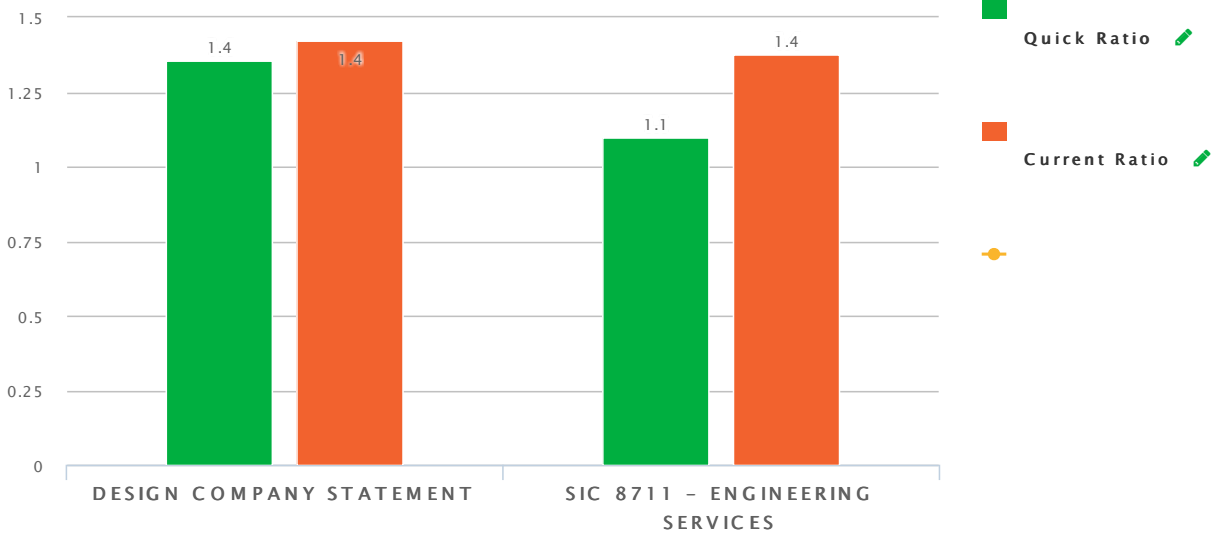


FINANCIAL RATIOS

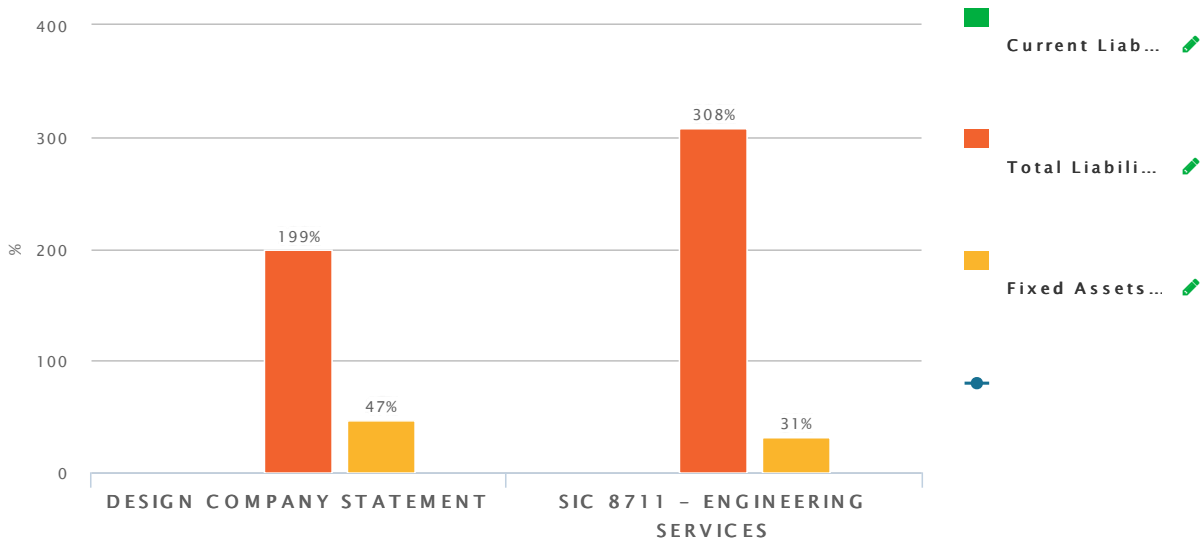
FINANCIAL RATIOS	DESIGN COMPANY STATEMENT	SIC 8711 - ENGINEERING SERVICES
LIQUIDITY RATIOS		
Quick Ratio	1.36	1.10
Current Ratio	1.42	1.38
Current Liabilities to Net Worth	164.9 %	232.3 %
Current Liabilities to Inventory	NA	NA
Total Liabilities to Net Worth	199.0 %	308.4 %
Fixed Assets to Net Worth	47.2 %	31.4 %
Interest Coverage	6.74	5.91
ASSET EFFICIENCY RATIOS		
Collection Period	107.83	45.15
Inventory Turnover	NA	NA
Assets to Sales	39.7 %	23.1 %
Sales to Working Capital	10.78	20.37
Accounts Payable to Sales	2.7 %	1.4 %
PROFITABILITY RATIOS		
Return on Assets	9.7 %	11.6 %
Return on Investment	29.2 %	49.6 %
Sales per Employee	\$117,470	\$126,217
Profit per Employee	\$4,552	\$3,350

FINANCIAL RATIOS

Ratios by Company Size Segment



Ratios by Company Size Segment



Ratios by Company Size Segment

