Financial Intelligence for Your Business

SQUARE FOOTAGE EFFICIENCY ANALYSIS

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financial intelligence

REGIONAL STATISTICS REPORT

for your business

Company: Manufacturing Company Example

Statement: Manufacturing Company Statement

Reference Industry: 3086 - Plastics Foam Products (89 companies)

Regional Square Footage Statistics

State/Region	**Michigan (15)**
Square Footage *Assumed*	**10,000**

Sales per Sq. Ft.

	Industry	Company
Bottom 10%	26.40	
25%	39.53	
Median	**71.71**	**2,238.00**
25%	182.14	
Top 10%	532.02	

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10% 25% Median 25% 10%

Your company is generating a substantially higher amount of sales per square foot of its space compared to an average firm in your industry. This ratio is an important indicator of a firm's space usage efficiency and you should monitor your promotional activities, space layout, quality of customer service and merchandise selection to ensure that this performance is maintained.

Employees per 1000 Sq. Ft.

	Industry	Company
Bottom 10%	2.96	
25%	1.61	
Median	**1.03**	**11.20**
25%	0.57	
Top 10%	0.43	

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10% 25% Median 25% 10%

Your company employs substantially more people per unit of its space than an average firm in your industry. This is an important indicator of your employment efficiency and you should carefully review your staffing needs and positions layout to evaluate if this performance can be improved.